



JEREMY HOFFMAN

Principal / Senior
Development Consultant

FOCUS

- Affordable Housing Project Management
- Consulting Leadership
- Director of Development

PROFESSIONAL HIGHLIGHTS

- Extensive experience underwriting all types of projects and performing financial analysis
- Strong experience overseeing LIHTC projects from conception to completion
- Extensive experience with new construction, acquisition/rehab, and portfolio resyndications
- Effectively managed large teams in leadership roles
- Oversaw large project pipelines and prioritized resource allocations
- Innovative policy and financing implementation in affordable housing agency
- Experienced in California and New York

EDUCATION

University of Maryland
Master of Real Estate
Development

Lehigh University
Bachelor of Arts, Architecture

PROFESSIONAL EXPERIENCE

Zen Development Consultants

Principal / Senior Development Consultant, Present

Specializes in affordable housing project management; consulting leadership; serves as director of development.

BRIDGE Housing, Inc. San Francisco, CA

Director of Development, 2022-Present

Oversaw staff and their new construction, acquisition/rehab and portfolio resyndication projects around the Bay Area from predevelopment through construction, perm conversion and 8609 receipt. Directly managed the master planned Balboa Reservoir project in San Francisco through predevelopment and permitting.

Eden Housing, Inc. Hayward, CA

Associate Director of Real Estate Development, 2020-2022

Oversaw staff and their new construction, acquisition/rehab and portfolio resyndication projects around the Bay Area from predevelopment through construction, perm conversion and 8609 receipt. Additionally, directly managed the redevelopment of a former Coast Guard base into affordable housing from concept to entitlements.

New York City Department of Housing Preservation and Development New York, NY

Assistant Commissioner of New Construction Finance (2018-2020), Executive Director of Multifamily Preservation (2017-2018), Director of Leverage Preservation Programs (2016-2017), Director of Housing Preservation Opportunities (2015-2016), Senior Policy Analyst (2014-2015), Project Manager (2013-2014)

Oversaw the financing and development of more than 6,000 new affordable housing units with a total development cost of \$3 billion and managed the allocation of more than \$450 million of City funds annually while supervising a team of 35. Preserved the affordability and viability of nearly 20,000 existing multifamily housing units while supervising a team of 20 staff. Developed the preservation initiatives contained in the NYC Mayor's housing plan and launched new financing programs in support of the housing plan.

Somerset Development Company Washington, D.C.

Intern, 2011-2012

Analyzed prospective development sites for acquisition and development and underwrote existing affordable housing assets for acquisition and repositioning.

Ryan Associates San Francisco, CA

Assistant Superintendent, 2007-2008

Assisted the on-site superintendent in overseeing construction of LEED-certified new construction single family residential project.

CERTIFICATIONS, SKILLS, AND AFFILIATIONS

MS Office (Word, Excel, PowerPoint, Project), Adobe

NYC City Managerial Training Graduate

ULI NEXT Member, Urban Plan Presenter

NPH Legislative Policy Working Group Member

Regular panel participant at conferences